

CASE STUDY



Anthony Harris

Nicola Cosgrove

63 YORK STREET, SYDNEY

ASSURED LEGAL SOLUTIONS IS A NEW BOUTIQUE LAW FIRM IN SYDNEY'S CBD WITH A FOCUS ON INNOVATION.

When Nicola Cosgrove reached out to Ray White's Anthony Harris to help find the right location for their offices, she made it clear that the premises had to reflect the values of the firm. Anthony recognised the heritage 63 York Street building ticked all the boxes, enabling them to have modern day open plan offices with a strong appreciation for the past. We asked the team at Assured Legal Solutions about their new space.

WHAT DOES ASSURED LEGAL SOLUTIONS DO?

We're a boutique commercial and financial services law firm advising small-to-medium enterprises and their lenders on how to manage their legal and commercial risks.

WHAT WERE YOU SPECIFICALLY LOOKING FOR IN YOUR TENANCY?

We wanted a funky space with lots of potential to make it our own, with sufficient space for up to 20 people in an open plan layout. A user-friendly staff kitchen and dining area and a couple of meeting rooms for holding client and staff meetings was important.

We needed a few break out spaces for our team members to collaborate (and of course to relax and have a few drinks) and an open and welcoming waiting room for visitors. Of course high speed internet connection was on the list, as well as a CBD location, close to our clients and the Courts.

WHEN YOU FOUND 3/63 YORK STREET, WHY WAS THIS PARTICULAR SPACE APPEALING?

So many things! Firstly, the light, the building has rows of windows almost on every wall. Secondly, the historical heritage and architectural features of the building, with its warehouse-style space, including original timber floors and exposed ceilings. And thirdly, the location within the CBD. As a commercially-focused and values-driven law firm, the space provided the best place for our people to work and live out our firm's values which are centred on truly knowing and understanding our clients' legal and commercial objectives.

WHAT IS YOUR FAVOURITE FEATURE OF THE SPACE?

We love the mix of a heritage building with our state of the art IT systems and modern décor. It just fits perfectly with our culture - we're a modern law firm working in what is generally considered an old-fashioned industry that's fixed in its ways.

We're committed to embracing technology to streamline and optimise the ways that legal services have traditionally been delivered. This will help us to create efficiencies that will ultimately benefit our clients.

WE KNOW WHAT'S AROUND A TENANCY IS JUST AS APPEALING AS THE TENANCY ITSELF. WHERE ARE YOUR FAVOURITE LOCAL HAUNTS?

Kafeine and Palomino for coffee, and Uncle Ming's, all three on York, is great for team lunches if you like dumplings (and alcohol!) as much as we do! Nicola, our co-founder and resident chocoholic, is excited to be so close to Haighs. Belinda, our 'jack-of-all-trades' loves Lucky Star for epic Japanese takeaway and Club on York for a cheeky drink after work. And Araceli, our spectacular marketing adviser, has a serious addiction to the pad thai from York Street Eatery.

HOW DID YOU FIND WORKING WITH THE RAY WHITE TEAM?

We worked directly with Anthony Harris, with whom we had a good rapport from the beginning. Always approachable, he took our calls day and night. It was refreshing to work with an agent who truly listened to what we were looking for and came back with properties that fit the description. He was also immensely helpful in accessing the building while we were renovating.